



GROUP STANDARD BIDDING DOCUMENT

GOODS (BDS)





Tender Reference: BPC/PSD/2023 Materials/2022/10 dated July 09, 2022 for the supply and delivery of Cables, Conductors and Hardware Fittings



Contents

SECTION II. BID DATA SHEET......3





SECTION II. BID DATA SHEET

The Bid Data Sheet (BDS) contains information and provisions that are specific to a particular bidding process. The Purchaser must specify in the BDS only information that the Instructions to Bidders (ITB) request be specified in the BDS. All information shall be provided, and no clause shall be left blank. To facilitate the preparation of the BDS, its clauses are numbered with the same numbers as the corresponding ITB clauses. This guide provides information to the Purchaser on how to enter all required information, and includes a BDS format that summarizes all information to be provided.

ITB	Particulars					
1.1	Tender No.: BPC/PSD/2023 Materials/2022/10 dated July 09, 2022					
1.1	Te	Tender Name: The Supply and Delivery of Cables, Conductors and Hardware Fittings				
1.1	Pu	Purchaser: Procurement Services Department, Bhutan Power Corporation Limited, Yarden Lam, Post Box No. 580, Thimphu, Bhutan.				
1.1	Th	e number a	and identification of Lots comprising this tender are:			
		Lot No.	Lot Description			
		1	XLPE Cables			
		2	PVC Cables			
		3	ACSR and AACSR Conductors			
		4	HV ABC Cables			
		5	LV ABC Cables			
		6	Covered AAAC Conductors			
		7	Conductor Hardware Fittings			
		8	ABC Fittings			
		9	Cable Termination and Jointing Kits ADSS and OPGW Cables			
		10	ADSS and OPGW Cables			
		11	10 117			
		12	Relays Relays			
8.2	At	tention: <i>Th</i>	ication purposes, the Purchaser's address is: ne General Manager. curement Services Department, Bhutan Power Corporation			
	<i>Lin</i> Te	mited, Yar lephone nu	den Lam, Post Box No. 580, Thimphu, Bhutan. umber: +975-2-326289 ail address: nim.dorji@bpc.bt			



	copy to:psdbpc@gmail.com/kinzangwangmo@bpc.bt
8.3	Bid Clarification request will be received on or before: Time: 17:00 hour Date: August 02, 2022
8.5	A pre-bid meeting shall not take place.
12.1	Bid shall comprise of the following: Bid form Integrity Pact Bid Security Power of Attorney Manufacturers Authorization (MA) Guaranteed Technical Particulars (GTP) Price Schedule and Type Test Reports in accordance with the instructions to the Bidders. The bidders shall also submit soft copy of the GTP (excel form).
	Further, the Bidder shall submit with its Bid the following additional documents: a) Copies of valid Trade License b) Latest Tax Clearance Certificate c) Compliance to Delivery Schedule
15.1	Alternative Bids shall not be permitted.
16.3	The Bidder shall quote prices in DDP (Delivered Duty Paid), RSD, Pasakha (Place of destination) for all the lots as per incoterm 2020. Notwithstanding any possible misinterpretation/ambiguity in interpretation, it is explicitly clarified that the offered prices shall be all inclusive covering all costs including but not limited to transportation, insurance, taxes and duties and any other costs for delivery of the materials to the Purchaser at the designated place of delivery/destination.
16.3 (a) (iii)	The final destination is: Pasakha, Regional Store Divisions, BPC, Phuentsholing, Bhutan.
16.3 (b) i, ii, & iii	The price shall be inclusive of all taxes and duties that are applicable both inside and outside the purchaser's country.
16.5	Bids are being invited for lots
18.1	The prices quoted by the Bidder <i>shall not be adjustable</i> except under the circumstances specified under Clause 38.3 (e)





19.1,	Bid Prices shall be quoted in Ngultrum for goods offered from Bhutan, in Indian
	Rupees for goods offered from India; and in US dollar/major foreign currencies
19.2 and	for goods offered from other Countries.

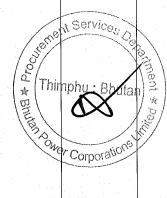
Bid Prices expressed in Indian currency and US Dollars/major foreign currencies shall be accepted and evaluated in accordance to ITB 38. For bid evaluation purpose the exchange rate will be based on the Telegraphic Transfer (TT) selling rate published by the Royal Monetary Authority (RMA) of the Kingdom of Bhutan on the day of bid opening or the immediate preceding date as posted by the RMA. For bid expressed in Indian currency and US Dollars/major foreign currencies, payments shall be made in equivalent Ngultrum through banking channel and the responsibilities of payment transfer and transfer charges lie on the Suppliers.

20.1 **Technical Specifications**

The minimum technical specification (where ever required) are detailed out under respective Lot and Price schedule. Any technical deviation shall be brought out in the GTP forms for the items where GTP forms are provided and for the items where GTP forms are not required, the deviation shall be brought out in the deviation sheet provided. If the deviations are not mentioned in GTP and deviation sheet provided, the specification shall be considered as complied with the requirement.

Guaranteed Technical Specifications (GTPs) "is" required /to be offered if any 20.2

Lot Description	Remarks
Lot 1: XLPE Cables	Required
Lot 2: PVC Cables	Required
Lot 3: ACSR and AACSR Conductors	Required
Lot 4: HV ABC Cables	Required
Lot 5: LV ABC Cables	Required
Lot 6: Covered AAAC Conductors	Required
Lot 7: Conductor Hardware Fittings	To be offered
Lot 8: ABC Fittings	To be Offered
Lot 9: Cable Termination and Jointing Kits	To be Offered
Lot 10: ADSS and OPGW Cables	To be Offered
Lot 11: Copper Wires	To be Offered
Lot 12: Relays	To be Offered



19.3

a) The bid for that item(s)/Lot(s) shall be rejected if the GTP required Forms are not duly filled up and submitted as specified under respective lot.



Required

		The bidders are required to duly fill up the GTP forms provided in the bidding document. The catalogue/brochures of the items shall not be considered as GTP of the item. Further, if there are discrepancies between the item catalogue/brochures and the offered GTP, then GTP shall prevail.			
		For convenience purpose, the GTP in Excel format is a GTP must be seal, sign and fill up without any alterati			
	le le t	For the item(s)/Lot(s) of which GTP forms are not poot, the bidders are requested to submit the catalogue of tems or offer GTP if there is any. The offered items show he catalogue and if there is any deviation, brough provided.	r drawings for individud all be clearly indicated i		
,20.3		period of time for which the Goods are expected to loose of spare parts, special tools, etc.): <i>Not Applicab</i>			
21.1	The	ncial Capability Bidder shall furnish documentary evidence that it mairement(s): Not Applicable	neets the financial		
21.2		erience and Technical Capacity			
	follo	Bidder shall furnish documentary evidence to demo	list of previous client		
21.3(a)	follo rele and		list of previous client performance certificate troduced in BPC.		
21.3(a)	follo rele and	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are int	list of previous client performance certificate troduced in BPC.		
21.3(a)	follo rele and	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are intoufacturer's Authorization (MA) "is" required/Not Re	list of previous client performance certificate troduced in BPC. equired		
21.3(a)	follo rele and	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are intufacturer's Authorization (MA) "is" required/Not Re Lot Description	list of previous client performance certificate troduced in BPC. quired Remarks		
21.3(a)	follo rele and	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are into nufacturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables	list of previous client performance certificate troduced in BPC. equired Remarks Required		
21.3(a)	follo rele and Mar	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are into nufacturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables	list of previous client performance certificate troduced in BPC. equired Remarks Required Required		
ht Service.	follo rele and Mar	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are introducturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors	list of previous client performance certificate troduced in BPC. quired Remarks Required Required Required Required		
	follo rele and Mar	owing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are introducturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors Lot 4: HV ABC Cables	list of previous client performance certificate troduced in BPC. equired Remarks Required Required Required Required		
ohu Shuta	follo rele and Mar	wing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are introducturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors Lot 4: HV ABC Cables Lot 5: LV ABC Cables	list of previous client performance certificate roduced in BPC. quired Remarks Required Required Required Required Required Required Required		
nt Service.	follo rele and Mar	wing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are introducturer's Authorization (MA) "is" required/Not Re Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors Lot 4: HV ABC Cables Lot 5: LV ABC Cables Lot 6: Covered AAAC Conductors	list of previous client performance certificate troduced in BPC. quired Remarks Required Required Required Required Required Required Required Required		
ht Service.	follo rele and Mar	wing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are introducturer's Authorization (MA) "is" required/Not Research Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors Lot 4: HV ABC Cables Lot 5: LV ABC Cables Lot 6: Covered AAAC Conductors Lot 7: Conductor Hardware Fittings	list of previous client performance certificate roduced in BPC. quired Remarks Required		
nt Service.	follo rele and Mar	wing experience requirement(s): ISO Certificate, vant catalogues, notarized test certificates, list of past manufacturer's profile for all new brands that are intoufacturer's Authorization (MA) "is" required/Not Reserved. Lot Description Lot 1: XLPE Cables Lot 2: PVC Cables Lot 3: ACSR and AACSR Conductors Lot 4: HV ABC Cables Lot 5: LV ABC Cables Lot 6: Covered AAAC Conductors Lot 7: Conductor Hardware Fittings Lot 8: ABC Fittings	list of previous client performance certificate troduced in BPC. quired Remarks Required Required		

Lot 12: Relays



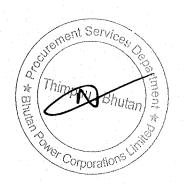
	a) The bid for that item(s)/Lot(s) shall be rejected if the Manufacturer's Authorization is not submitted for which the Manufacturer's Authorization is required.				
	b) The Bidders are to mention the brand and origin of g and submit the Manufacturer's Authorization accor	•			
	c) The brands (restricted/preferred) are mentioned in the price schedule and bidders are to quote accordingly. Item/lots for which brands are restricted, no alternative/substitute brand shall be accepted and shall be considered as non-responsive for that particular item/lot.				
21.3 (b)	After sales maintenance, repair, spare parts stocking an not Required , and the Bidder therefore is not required suitably equipped and able agent in Bhutan.				
21.3 (c)	Joint Venture, Consortium (JV/C) Bids are permitted: 'partners forming Joint Venture, Consortium (JV/C): Tv				
22.1	The Bid validity period shall be 90 days from the last date of bid submission i.e., up to November 07, 2022.				
23.1	The Bidder shall furnish a bid security in the amount a below in favour of Director , FAS , BPC :	and currencies as shown			
	Lot Description	Amount (Nu.)			
	Lot 1: XLPE Cables	1,350,000.00			
	Lot 2: PVC Cables	1,731,000.00			
	Lot 3: ACSR and AACSR Conductors	33,000.00			
	Lot 4: HV ABC Cables	475,000.00			
rement	Service Lot 5: LV ABC Cables	3,426,000.00			
Q Th	Lot 6: Covered AAAC Conductors	2,000,000.00			
BB CON	Shut Hot 7: Conductor Hardware Fittings	30,000.00			
Polyo	Lot 8: ABC Fittings	300,000.00			
or Corpora	Lot 9: Cable Termination and Jointing Kits	85,000.00			
	Lot 10: ADSS and OPGW Cables	99,000.00			
	Lot 11: Copper Wires	117,000.00			
	Lot 12: Relays	1,000.00			



trea	ficient in terms of total amount, the offer for the entire quoted lots would be ated as non-responsive as per ITB 23 and not considered for further lluation.
Pro Div sub	r e-bids, bidders shall submit the Bid Security in original form to ocurement Service Departments (PSD), Head Office/ Regional Store vision (RSD), Phuentsholing/RSD Gelephu on or before the deadline for the omission of bids and also upload the scan copy of bid security in the <u>ow.tender.bt</u> website
23.5 The	e Bid Security validity period shall be valid till December 07, 2022.
24.1 & In a 25.1	addition to the original Bid, the number of copies is: Not Applicable
25.2(b) For	r bid submission purposes only, the Purchaser's address is:
Ado	ention: The General Manager dress: Procurement Services Department, Bhutan Power Corporation Limited, rden Lam, Post Box No. 580, Thimphu, Bhutan.
25.3 Mo	ode of Tendering is Single Stage - One Envelope Process.
	lders are required to submit e-bids through e-procurement system ww.tender.bt).
has use	dders have to visit website www.tender.bt for vendor registration if the vendor s not registered in the e-procurement platform and submit the bid online. The er manual for vendor registration and bidding process is available under wnloads in website www.tender.bt
26.1 Th	e deadline for the submission of Bid is: August 09, 2022 at 14:00 hours
29.1 Ad Da Tir	e Bid Opening shall take place at: dress: Conference Hall, Head Office, BPC, Thimphu te : August 09, 2022 me : 15:00 Hours nue : BPC Conference Hall
37.1 A r	margin of five percent (5%) Domestic Preference shall not apply.
38.3 (a) Ev	raluation will be done for: <i>Lot wise</i>
	lot with an alternative item price shall be rejected and that lot shall not be nsidered for further evaluation.
	case some items are not quoted for a particular lot, the corporation reserves the ght to cost load the highest responsive rate of other bidders for the purpose of



	evaluation of that lot if it was determined that the non-quoted items are not a major
	component of the lot or do not form an integral element of the lot. Actual order shall
	however be done based on the lowest rate that has been quoted in that bid package.
38.3(e)	The adjustments shall be determined using the following criteria:
(-)	
	(a) Deviation in Delivery schedule: <i>Yes</i>
	No credit will be given to earlier delivery but Bids offering late delivery schedules
	(LDS) will be accepted but the Bids shall be adjusted for the purpose of the bid
	evaluation only adding at the rate of @one (1) per cent of the bid price for each
	week of delay to the bid price. Bids offering delivery schedules beyond 1 (one)
	month of the delivery period shall be rejected.
	(b) Deviation in payment schedule: No
	(c) The cost of major replacement components, mandatory spare parts, and service: No
	(d) The availability in Bhutan of spare parts and after-sales services for the
	equipment offered in the Bid : No
	equipment offered in the bld. No
	(e) The projected operating and maintenance costs during the life of the
	equipment: No
	(f) The performance and productivity of the equipment offered: No.
38.6	Bidders shall be allowed to quote prices for one or more lots. The price schedule
	must be completed without any alteration to its format.
44.2 &	The successful Bidder shall submit the performance security and sign the
45.1	Contract within fifteen (15) days after the issuance of the Notification of Award.
1011	assistant meeting to judy suiter the issuance of the inomication of Award.







GROUP STANDARD BIDDING DOCUMENT

GOODS (SCC)



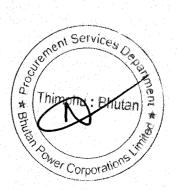


Tender Reference: BPC/PSD/2023 Materials/2022/10 dated July 09, 2022 for the supply and delivery of Cables, Conductors and Hardware Fittings



Contents

CECTION V	COECIAL C	ONDITIONS OF	CONTRACT		2
.3174. 1 14714 1	v arialaba			 	





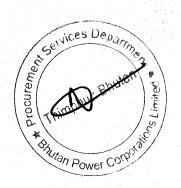
SECTION V SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail

Reference to	the GCC is made as under:			
1.1 (xviii)	Final Destination(s) is: Malbase, Pasakha, Regional Store Division, Phuentsholing, Bhutan.			
	The Consignee is:			
	The Chief Manager,			
	Regional Store Division,			
	Bhutan Power Corporation Limited,			
	Phuentsholing, Bhutan			
	Email: phuntshowang@bpc.bt			
	Contact No: 17757404			
1.1 (xvix)	The Purchaser is: Procurement Services Department, Bhutan Power Corporation Limited, Yarden Lam, Post Box No. 580, Thimphu, Bhutan.			
3.5 (a)	The meaning of the trade terms shall be as prescribed by Incoterms. If the meaning of any trade term and the rights and obligations of the parties there under shall not be as prescribed by Incoterms, they shall be as prescribed by: <i>Not Applicable</i>			
3.5(b)	The term EXW, CIF, DIP, DDP and other similar terms shall be as per the version of Incoterms 2020			
5.1	The language shall be: "English". Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by a notarised and accurate translation of the relevant passages in English.			
7.1	For notices, the addresses shall be: For the Purchaser:			
ervices Depan	Address : Procurement Services Department			
AUL Photo	Thimphu, Bhutan			
Willian X	Telephone : 00975-2-326289/336046			
hutan Power Con	E-mail address: <u>nim.dorji@bpc.bt</u> Copy to : psdbpc@gmail.bt			
2.	NA LODUTO ' NCANDCIOLAMALINE			



13.2	The prices charged for the goods supplied and the related services performed "shall not" be adjustable
14.1	Terms of Payment
	Payments shall be made in equivalent Ngultrum to the currency quoted amount but the payment shall be made through proper banking channels and the responsibilities of payment transfer and transfer charges lie on the Suppliers.
	Undertaking letter from routing of payment through the Banks (if the payment is not through Letter of Credit) shall not be issued.
	Advance Payment: Maximum of twenty percent (20%) of the Contract Price as advance payment shall be paid after the signing of the Contract. Payment shall be made provided the Supplier presents a request for payment accompanied by an Advance Payment Security in the form of Bank Guarantee issued by a reputable financial institution acceptable to the purchaser for an amount equal to the amount of the advance payment, and shall be valid until the goods are delivered.
	On Acceptance: Seventy percent (70%) of the goods received shall be paid within Thirty (30) days of receipt of the goods upon the submission of a claim supported by the Acceptance Certificate issued by the Purchaser.
	Retention Payment: Ten percent (10%) of the Contract Price will be payable after the expiry of defects liability period (for a period not exceeding twelve months after the delivery of all materials). However, payment shall be made provided the Supplier presents a request for payment accompanied by a Retention Security in the form of Bank Guarantee issued by a reputable financial institution acceptable to the purchaser for an amount equal to the amount of retention payment and shall be valid for a period not less than twelve (12) months after delivery of all materials.
	If the Financial institution issuing the advance payment bank guarantee/retention security bank guarantee furnished by the Bidder is located outside the Purchaser's country, the bank guarantee shall be counter guaranteed by a correspondent financial institution located in the Purchaser's country to make it enforceable.
15.3	Tax Deducted at Source (TDS) shall be deducted as per the regulations of Ministry of Finance, RGoB, Bhutan.
16.1	The amount of the Performance Security shall be: Ten percent (10%) of contract value





	16.3	The types of acceptable Performance Securities are:
		(i) Unconditional bank guarantee issued by a reputable financial institution acceptable to any banks in Bhutan, in the form provided for in the Contract or in any other form acceptable
		(ii) Cash warrant,
		(iii) Demand Draft, or
		(iv) Bank Transfers
		If the institution issuing the Performance Security furnished by the Bidder is located outside the Purchaser's country, the Performance Security shall be counter guaranteed by a correspondent financial institutions located in the Purchaser's country to make it enforceable.
	20.1	Details of Shipping and other Documents to be furnished by the Supplier are:
		(i) Copies of the Supplier's invoice showing Goods description, quantity, unit price, and total amount; (ii) Suppliers Good Issues Note (Challan); (iii) Copy of import declaration form (B-Form)in Bhutan; (iv) Original tax paid receipt in Bhutan. (v) Manufacturer's or Supplier's warranty certificate; (vi) Packing List;
		(vii) Inspection report/Test Certificate
		That the group Carrier to the Mind Market Center Research to a contract the second of the contract to the cont
	22.2	Subcontracting shall be "not allowed"
		All materials shall be inspected and tested as specified in the relevant IEC or BS or IS standards. The supplier must notify the purchaser in writing within twenty (20) days in advance once the goods are fully manufactured and ready for dispatch. This should be notified to purchaser at the following address:
		Attention : The General Manager Address : Procurement Services Department
		Bhutan Power Corporation Limited, Thimphu: Bhutan.
		Telephone : 00975-2-336046/326289 E-mail address : nim.dorji@bpc.bt
		Copy to : psdbpc@gmail.com The period indicated is for deputing an inspector and has no connection with the stipulated delivery schedule. If the delay in the delivery of all or part of materials.
	artment	stipulated delivery schedule. If the delay in the delivery of all or part of materials
14 Sorry	Se Tall	has been caused due to delay beyond the maximum allowable period in nominating inspectors by the purchaser after the inspection call has been received in writing by the purchaser, the delivery period shall be extended by the
Strement S	Shutan Poned	period equivalent to such delay in sending inspectors by the purchaser for the whole or part of the materials.
1010 W	Shutan Pone	To ensure that the goods are delivered in good condition, purchaser may call suppliers/supplier's representatives to be present for the joint inspection of the goods at the BPC warehouse and sign the joint inspection report.
	The state of the state of the	



25.2	Inspections and tests shall be conducted at: Manufacturer's premises
26.2	The packing, marking and documentation within and outside the packages shall be:
	The Supplier shall provide packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as per the Contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods' final destination and the absence of heavy handling facilities at all points in transit.
	The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, specified under Common Technical Requirements and in any subsequent instructions ordered by the Purchaser.
27.1	Responsibility for transportation of the Goods shall be as specified in the Incoterms 2020 . "However, unloading of the materials at RSD, Phuentsholing, Bhutan shall be under the scope of supplier. The RSD shall issue the certificate upon acceptance of the Goods in good condition.
28.3	The period of validity of the Warranty shall be: Twelve (12) months from the date of acceptance of goods at the place of destination, Regional Store Division, Pasakha/Malbase, PSD, BPC, Phuentsholing, Bhutan.
	As a proof of performance warranty, the supplier have to deposit 10% of the supplied value in the form of Bank Guarantee acceptable to the Purchaser which shall be valid for a period not less than twelve (12) months after delivery of last consignment. Or
Enice. Department	As a proof of performance warranty, the purchaser will not release the 10% retention money to cover the defects liability period which shall be minimum of twelve months after the delivery of the last consignment. However, the payment for the retention amount shall be made provided the Supplier presents request for payment accompanied by a Retention Security in the form of Bank Guarantee issued by a reputable financial institution acceptable to the purchaser for an amount equal to the amount of retention payment and the validity of the Bank Guarantee shall be not less than twelve (12) months after the delivery of last consignment.
	If the Financial institution issuing the performance warranty bank guarantee/retention security bank guarantee furnished by the Bidder is located outside the Purchaser's country, the bank guarantee shall be counter guaranteed by a correspondent financial institution located in the Purchaser's country to make



	it enforceable.
28.4 & 28.5	The period for repair or replacement shall be: Three Months from the day of notification
29.1	The applicable rate for liquidated damages for delay shall be: 0.15 % per day. The maximum amount of liquidated damages shall be: 10% of the contract price
31.1	The insurance coverage shall be as specified in the Incoterms.

